



Our client is an established and successful US based international manufacturer of high tech electrical connections and related equipment for automotive glass applications. Based on a vertically integrated product portfolio and state of the art manufacturing processes, the company has recently gained a technological edge over its competition, making it a good moment to significantly increase its sales figures and market share in Europe.

## **Managing Director Europe (m/f)** **for an automotive supplier of technical components in the car glass sector**

### **Position**

Following this recent, but long term expansion strategy our client is now hiring the prospective Managing Director Europe to found and build up these European Operations of the company. Based at any well connected location in Germany and reporting directly to the group President at headquarters in the United States, the position holder will be in charge of developing and managing a successful organization capable of all R&D, project management, operational, sales, and business development functions required for this target. In detail the job specification will include:

- To identify key glass plant purchasing and engineering contacts responsible for the design, development and procurement of on glass electrical components and process soldering equipment.
- To identify key OEM contacts responsible for the design and development of on glass electrical components and related equipment and to introduce the company to all relevant stakeholder involved.
- To identify opportunities to provide existing technology and develop new technology for features desired at the OEM level and identify opportunities with key contacts at the glass plants for new and existing parts and processes.
- To evaluate the competition in the market and to forecast new business accordingly.
- To develop logistic solutions including site locations in Europe for light manufacturing, warehousing and shipping.

Generally all activities will involve engaging the OEMs and glass plants early in the product development process, developing proprietary custom solutions with the OEM and jointly carrying out related R&D or manufacturing projects specified by the OEM to the glass supplier.

### **Qualification**

In order to succeed in this exciting and versatile position you should have a technical education and possess at least five years of working experience at a senior level in the automotive or automotive glass industry, with responsibilities for the design, purchasing, supplier management, project management, or manufacturing of automotive glass products and value added activities and components.

As a person you should be, business minded and target driven, with experience as an effective people manager and a convincing advocate in front of a customers. In addition you are experienced working independently in an international environment involving frequent travel throughout Europe. Knowledge of French or Italian besides German and English would be an asset.

### **Application**

If your profile meets this attractive opportunity, Ms Eva Krotoschak or Mr. Tim Riedel will be happy to receive your application consisting of a cover letter and your CV with Job-ID A5002 at [candidates@interpool-personal.de](mailto:candidates@interpool-personal.de). For further questions you can reach us as the HR Consultant handling the first part of the recruitment process in Germany at +49 - 30 40 50 416 15.